

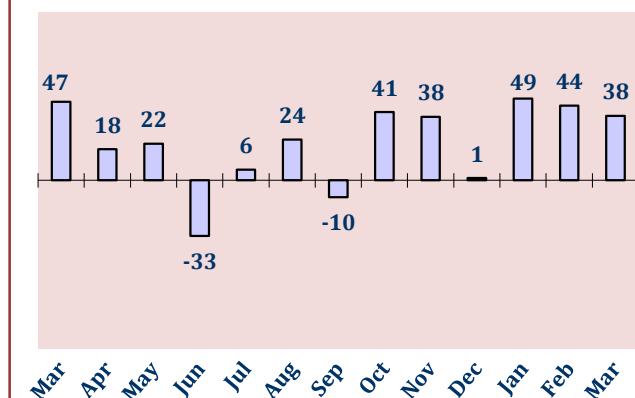
EFAMA INVESTMENT FUND INDUSTRY FACT SHEET ⁽¹⁾

MARCH 2013 DATA

Net Sales (EUR bn) ⁽²⁾

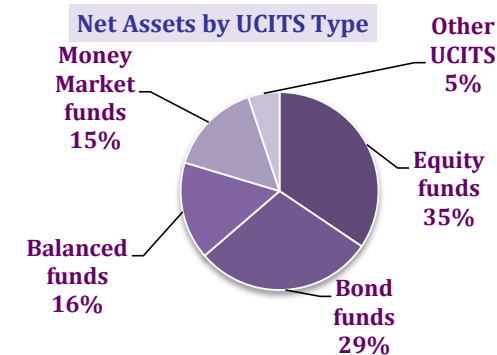
UCITS	March	February	2013
Equity	8.6	13.7	43.6
Bond	15.3	12.7	47.5
Balanced	12.9	10.8	35.0
Other UCITS	3.9	3.3	8.4
Sub Total Long Term	40.8	40.5	134.5
Money Market	-2.4	3.8	-3.3
Total UCITS	38.3	44.3	131.2
Non-UCITS	March	February	2013
Special	15.3	9.3	39.8
Real Estate	0.9	0.7	2.3
Other Non-UCITS	0.6	1.7	2.8
Total Non-UCITS	18.2	11.7	44.9
Grand TOTAL	56.6	56.0	176.1

UCITS Net Sales (EUR bn)



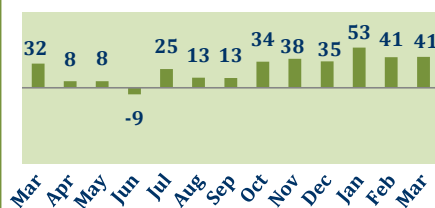
Net Assets (EUR bn) ⁽³⁾

Category	March	% change ⁽⁴⁾	end 2012
UCITS	6,697	2.3%	6,271
Non-UCITS	2,644	1.9%	2,645
Total	9,341	2.2%	8,916

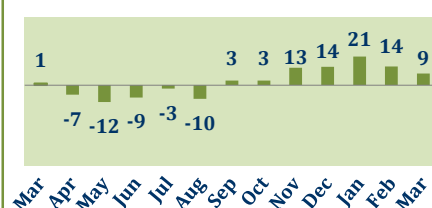


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

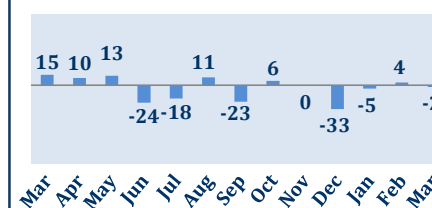
Long-term Fund Net Sales (EUR bn)



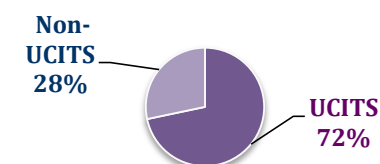
Equity Fund Net Sales (EUR bn)



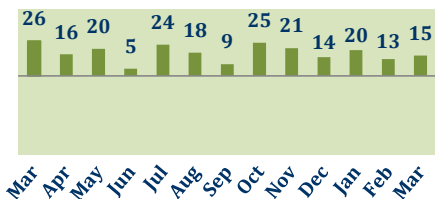
MM Fund Net Sales (EUR bn)



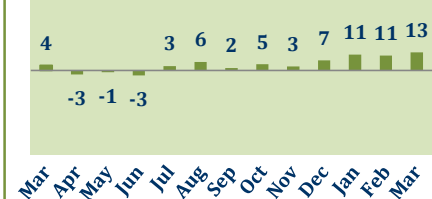
UCITS/Non-UCITS Net Assets



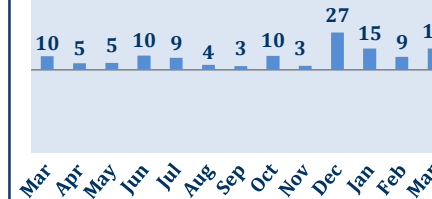
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	Dec 12
USA ⁽⁵⁾	10,859
Europe ⁽⁶⁾	8,944
Asia and Pacific	2,733
America excl. USA	2,155
World	24,816

(1) Excluding Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; excluding Belgium; (3) for countries reporting assets on a monthly basis (more than 99.6% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.