

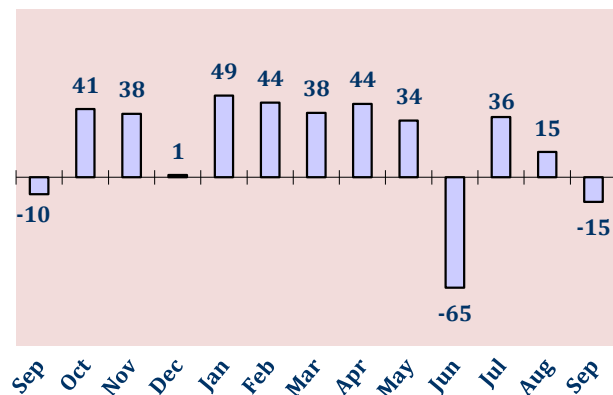
# EFAMA INVESTMENT FUND INDUSTRY FACT SHEET <sup>(1)</sup>

## SEPTEMBER 2013 DATA

Net Sales (EUR bn) <sup>(2)</sup>

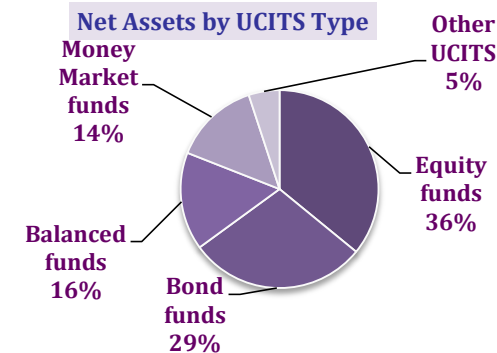
UCITS	September	August	2013
Equity	14.3	2.4	64.6
Bond	-9.4	-7.3	70.9
Balanced	5.0	3.4	78.2
Other UCITS	-0.4	1.9	28.6
<b>Sub Total Long Term</b>	<b>9.4</b>	<b>0.5</b>	<b>242.3</b>
Money Market	-24.1	14.5	-64.0
<b>Total UCITS</b>	<b>-14.7</b>	<b>15.0</b>	<b>178.2</b>
Non-UCITS	September	August	2013
Special	16.1	4.7	100.0
Real Estate	0.4	0.3	6.1
Other Non-UCITS	0.5	4.2	16.6
<b>Total Non-UCITS</b>	<b>16.7</b>	<b>9.1</b>	<b>122.7</b>
<b>Grand TOTAL</b>	<b>2.1</b>	<b>24.1</b>	<b>300.9</b>

UCITS Net Sales (EUR bn)



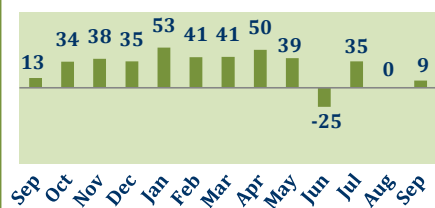
Net Assets (EUR bn) <sup>(3)</sup>

Category	September	% change <sup>(4)</sup>	end 2012
UCITS	6,753	1.6%	6,271
Non-UCITS	2,718	1.5%	2,645
<b>Total</b>	<b>9,471</b>	<b>1.6%</b>	<b>8,916</b>

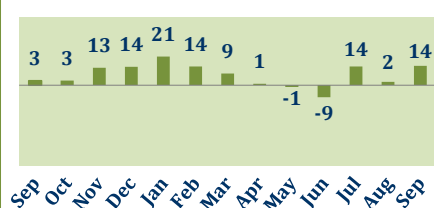


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

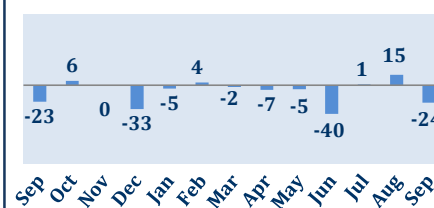
Long-term Fund Net Sales (EUR bn)



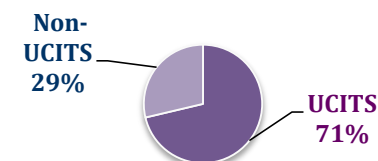
Equity Fund Net Sales (EUR bn)



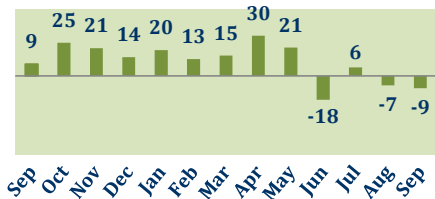
MM Fund Net Sales (EUR bn)



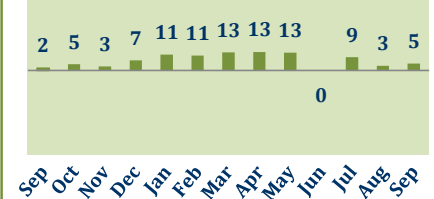
UCITS/Non-UCITS Net Assets



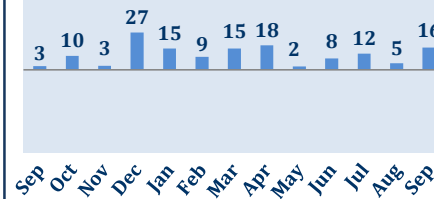
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	Jun 13
USA <sup>(5)</sup>	11,505
Europe <sup>(6)</sup>	9,232
Asia and Pacific	2,630
America excl. USA	2,193
<b>World</b>	<b>25,682</b>

(1) Excluding Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; excluding Belgium; (3) for countries reporting assets on a monthly basis (more than 99.6% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.