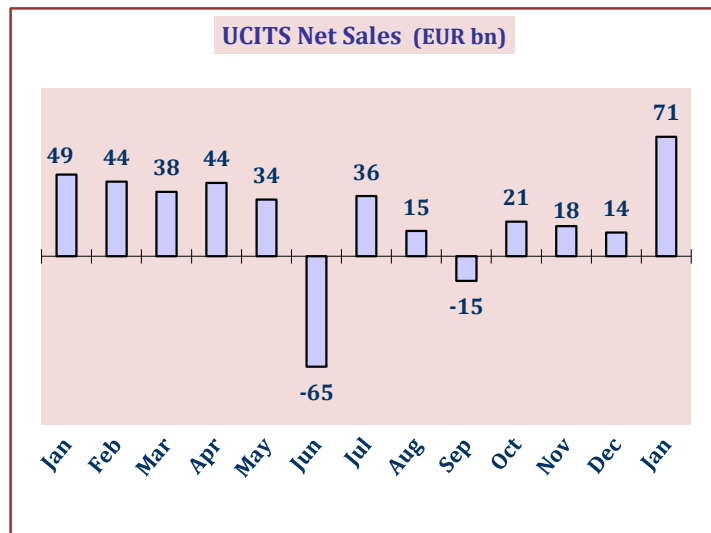


EFAMA INVESTMENT FUND INDUSTRY FACT SHEET ⁽¹⁾

JANUARY 2014 DATA

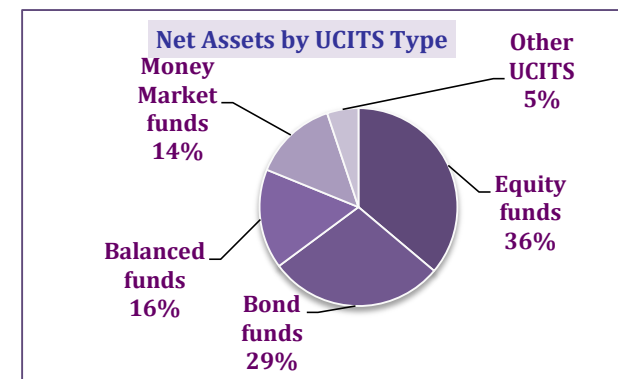
Net Sales (EUR bn) ⁽²⁾

UCITS	January	December
Equity	11.3	14.6
Bond	12.8	-0.1
Balanced	15.6	12.9
Other UCITS	2.2	-0.6
Sub Total Long Term	41.9	26.8
Money Market	29.0	-12.6
Total UCITS	70.9	14.2
Non-UCITS	January	December
Special	8.6	14.8
Real Estate	1.0	0.4
Other Non-UCITS	3.7	-0.6
Total Non-UCITS	13.2	14.6
Grand TOTAL	84.1	28.8

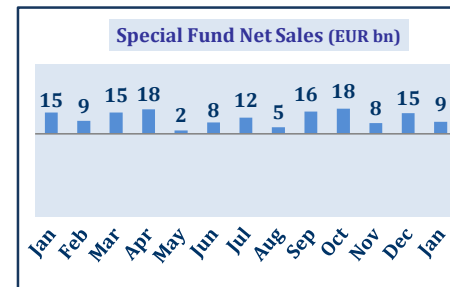
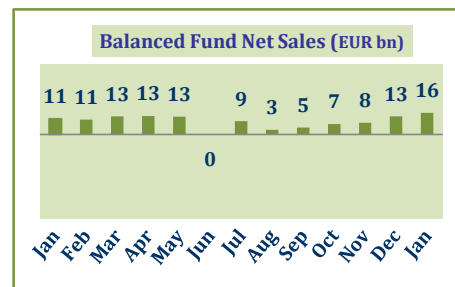
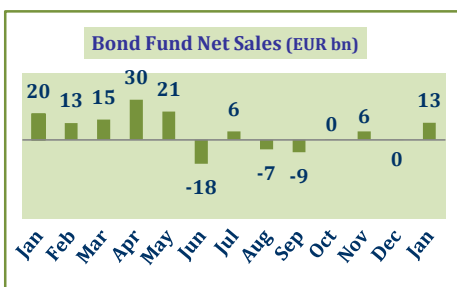
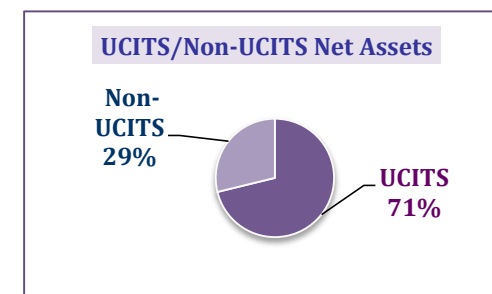
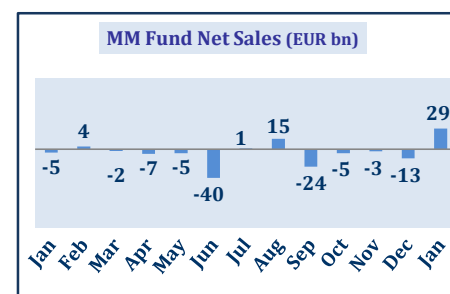
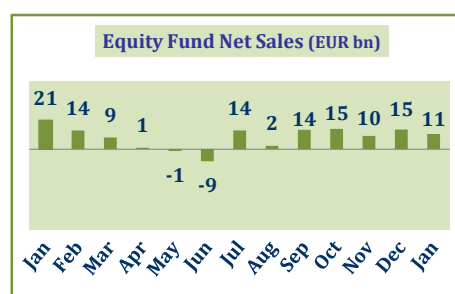
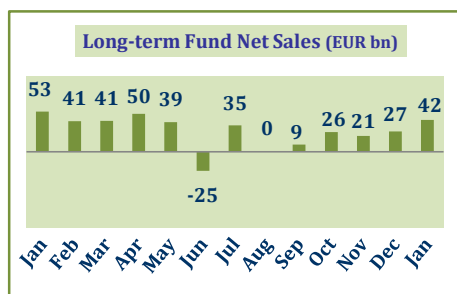


Net Assets (EUR bn) ⁽³⁾

Category	January	% change ⁽⁴⁾	end 2013
UCITS	6,974	0.6%	6,929
Non-UCITS	2,823	0.6%	2,808
Total	9,798	0.6%	9,737



Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)



Worldwide Assets (EUR bn)

Regions	Sept 2013
USA ⁽⁵⁾	11,699
Europe ⁽⁶⁾	9,531
Asia and Pacific	2,680
America excl. USA	2,178
World	26,209

(1) Excluding Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; excluding Belgium; (3) for countries reporting assets on a monthly basis (more than 99.6% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.