

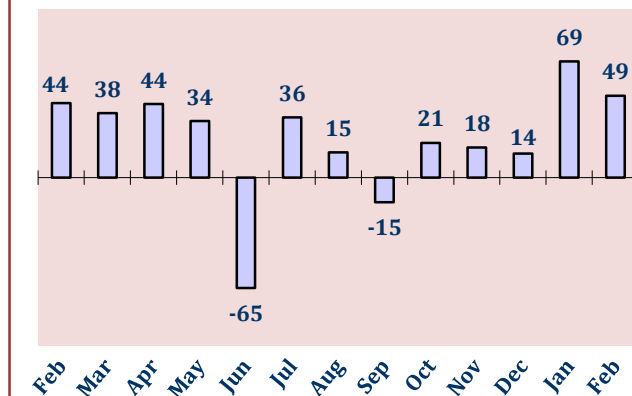
# EFAMA INVESTMENT FUND INDUSTRY FACT SHEET <sup>(1)</sup>

## FEBRUARY 2014 DATA

Net Sales (EUR bn) <sup>(2)</sup>

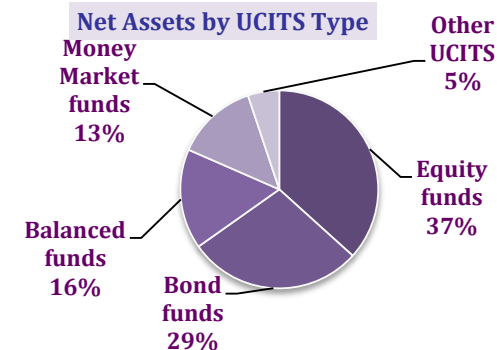
UCITS	February	January	2014
Equity	12.1	11.3	21.7
Bond	23.8	12.8	36.8
Balanced	12.4	15.6	27.5
Other UCITS	2.5	2.2	4.7
<b>Sub Total Long Term</b>	<b>50.8</b>	<b>41.9</b>	<b>90.8</b>
Money Market	-2.1	29.0	26.9
<b>Total UCITS</b>	<b>48.7</b>	<b>70.9</b>	<b>117.7</b>
Non-UCITS	February	January	2014
Special	9.2	8.6	17.8
Real Estate	0.5	1.0	1.4
Other Non-UCITS	1.7	3.7	5.3
<b>Total Non-UCITS</b>	<b>11.4</b>	<b>13.2</b>	<b>24.6</b>
<b>Grand TOTAL</b>	<b>60.0</b>	<b>84.1</b>	<b>142.3</b>

UCITS Net Sales (EUR bn)



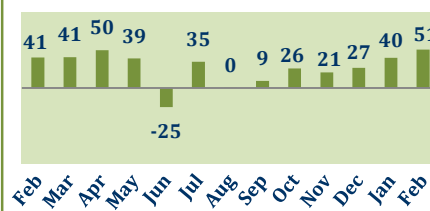
Net Assets (EUR bn) <sup>(3)</sup>

Category	February	% change <sup>(4)</sup>	end 2013
UCITS	7,140	2.4%	6,929
Non-UCITS	2,849	0.9%	2,808
<b>Total</b>	<b>9,988</b>	<b>2.0%</b>	<b>9,737</b>

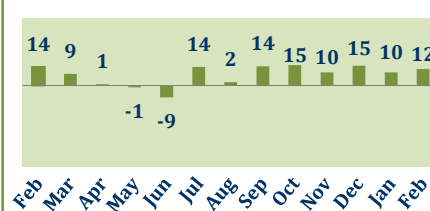


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

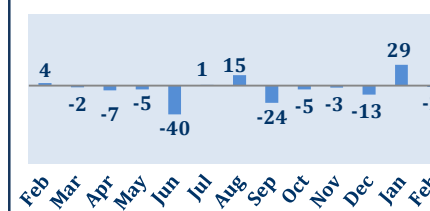
Long-term Fund Net Sales (EUR bn)



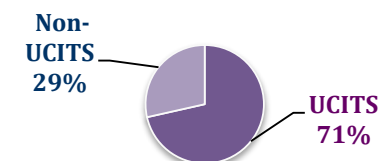
Equity Fund Net Sales (EUR bn)



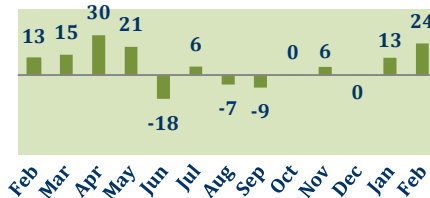
MM Fund Net Sales (EUR bn)



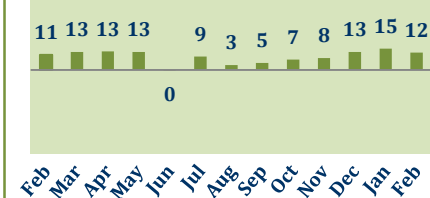
UCITS/Non-UCITS Net Assets



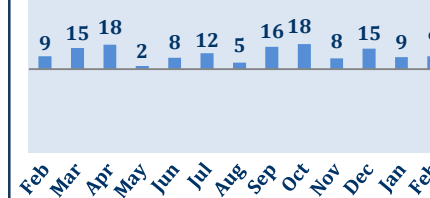
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	Dec 13
USA <sup>(5)</sup>	12,045
Europe <sup>(6)</sup>	9,788
Asia and Pacific	2,655
America excl. USA	2,104
<b>World</b>	<b>26,712</b>

(1) Excluding Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; excluding Belgium; (3) for countries reporting assets on a monthly basis (more than 99.6% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.

