

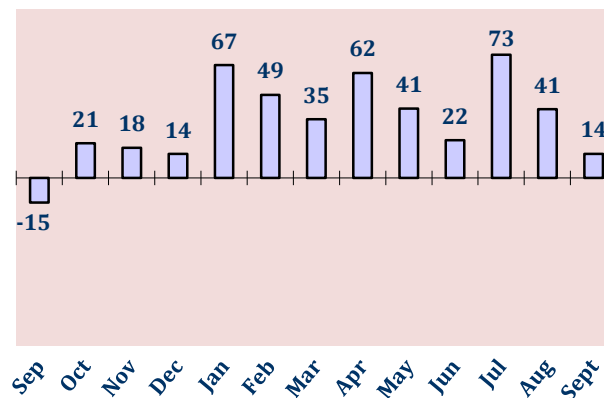
# EFAMA INVESTMENT FUND INDUSTRY FACT SHEET <sup>(1)</sup>

## SEPTEMBER 2014 DATA

### Net Sales (EUR bn) <sup>(2)</sup>

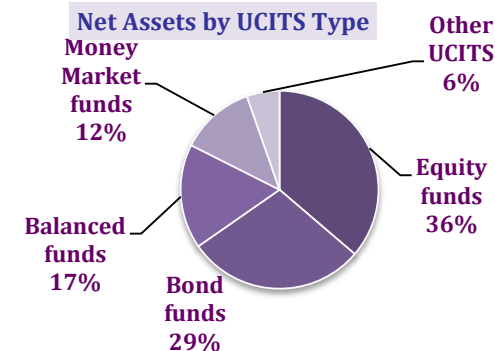
UCITS	September	August	2014
Equity	-6.4	1.6	58.6
Bond	13.4	15.7	172.4
Balanced	17.9	12.8	150.9
Other UCITS	3.2	2.0	17.3
<b>Sub Total Long Term</b>	<b>28.1</b>	<b>32.1</b>	<b>399.1</b>
Money Market	-13.7	8.7	5.1
<b>Total UCITS</b>	<b>14.4</b>	<b>40.8</b>	<b>404.2</b>
Non-UCITS	September	August	2014
Special	-13.1	6.2	54.1
Real Estate	0.7	0.9	6.0
Other Non-UCITS	5.2	0.9	30.2
<b>Total Non-UCITS</b>	<b>-7.1</b>	<b>8.0</b>	<b>90.3</b>
<b>Grand TOTAL</b>	<b>7.2</b>	<b>48.7</b>	<b>494.5</b>

### UCITS Net Sales (EUR bn)



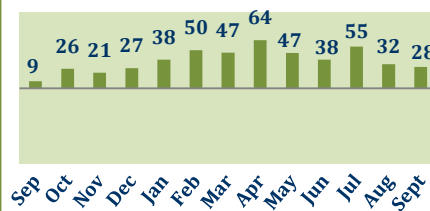
### Net Assets (EUR bn) <sup>(3)</sup>

Category	September	% change <sup>(4)</sup>	end 2013
UCITS	7,864	0.8%	6,932
Non-UCITS	3,112	0.3%	2,836
<b>Total</b>	<b>10,975</b>	<b>0.6%</b>	<b>9,768</b>

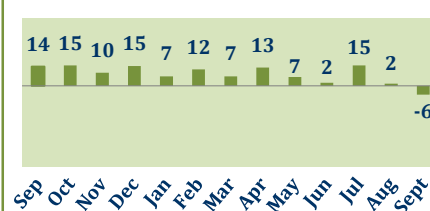


### Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

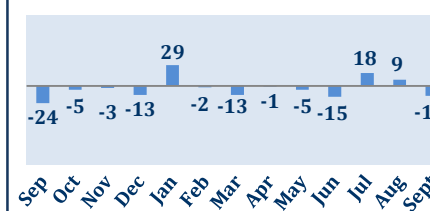
#### Long-term Fund Net Sales (EUR bn)



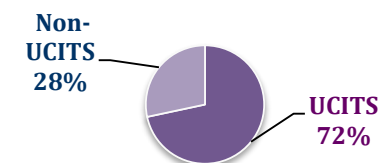
#### Equity Fund Net Sales (EUR bn)



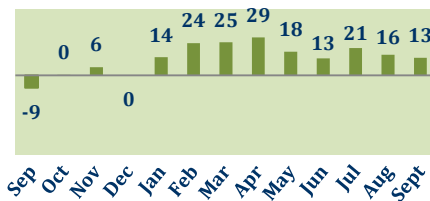
#### MM Fund Net Sales (EUR bn)



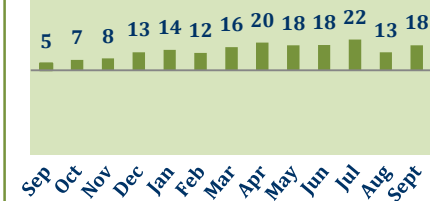
### UCITS/Non-UCITS Net Assets



#### Bond Fund Net Sales (EUR bn)



#### Balanced Fund Net Sales (EUR bn)



#### Special Fund Net Sales (EUR bn)



### Worldwide Assets (EUR bn)

Regions	June 14
USA <sup>(5)</sup>	12,728
Europe <sup>(6)</sup>	10,617
Asia and Pacific	2,961
America excl. USA	2,361
<b>World</b>	<b>28,798</b>

(1) Based on data collected from participating national associations (more than 99% of European investment fund assets); (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; (3) for countries reporting assets on a monthly basis; (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.