

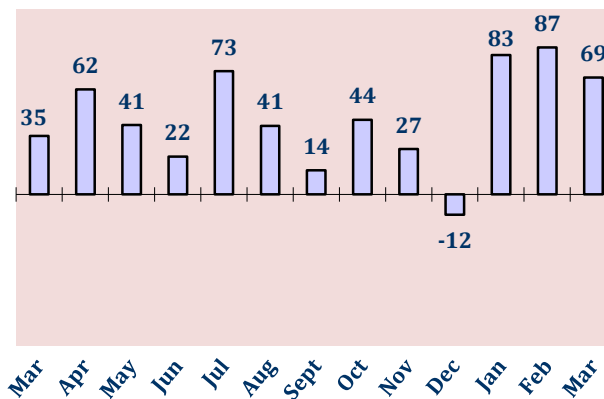
# EFAMA INVESTMENT FUND INDUSTRY FACT SHEET <sup>(1)</sup>

## MARCH 2015 DATA

Net Sales (EUR bn) <sup>(2)</sup>

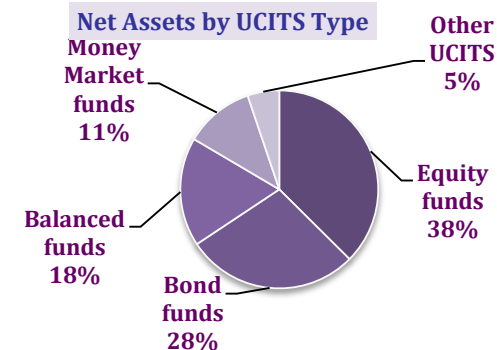
UCITS	March	February	2015
Equity	-2.9	13.8	19.6
Bond	25.5	26.1	69.6
Balanced	39.0	22.2	88.2
Other UCITS	9.8	9.2	20.1
<b>Sub Total Long Term</b>	<b>71.4</b>	<b>71.4</b>	<b>197.5</b>
Money Market	-1.9	16.0	42.2
<b>Total UCITS</b>	<b>69.5</b>	<b>87.4</b>	<b>239.7</b>
Non-UCITS	March	February	2015
Special	12.1	15.5	46.5
Real Estate	1.3	1.2	1.7
Other Non-UCITS	4.9	4.7	13.7
<b>Total Non-UCITS</b>	<b>18.3</b>	<b>21.4</b>	<b>61.9</b>
<b>Grand TOTAL</b>	<b>87.8</b>	<b>108.8</b>	<b>301.6</b>

UCITS Net Sales (EUR bn)



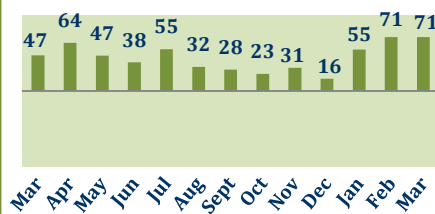
Net Assets (EUR bn) <sup>(3)</sup>

Category	March	% change <sup>(4)</sup>	end 2014
UCITS	9,004	2.5%	7,955
Non-UCITS	3,547	2.3%	3,347
<b>Total</b>	<b>12,551</b>	<b>2.4%</b>	<b>11,302</b>

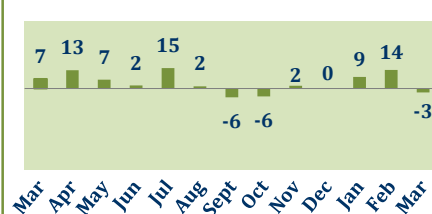


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

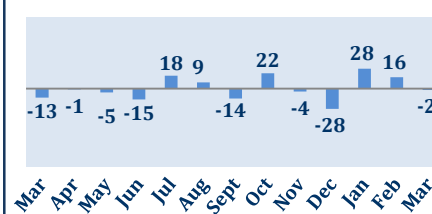
Long-term Fund Net Sales (EUR bn)



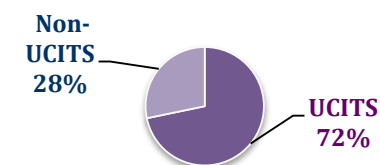
Equity Fund Net Sales (EUR bn)



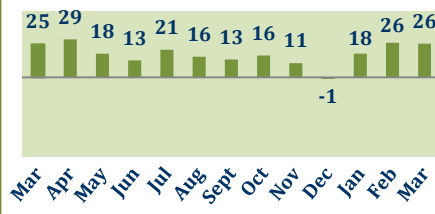
MM Fund Net Sales (EUR bn)



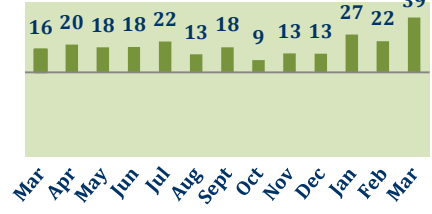
UCITS/Non-UCITS Net Assets



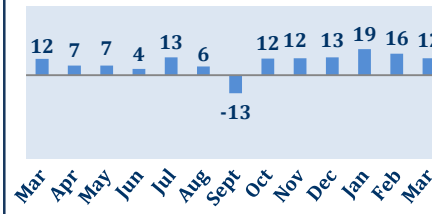
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales <sup>(5)</sup> (EUR bn)



Worldwide Assets (EUR bn)

Regions	Dec 14
USA <sup>(6)</sup>	14,472
Europe <sup>(7)</sup>	11,341
Asia and Pacific	3,266
America excl. USA	2,435
<b>World</b>	<b>31,655</b>

(1) Based on data collected from participating national associations (more than 99% of European investment fund assets); (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds;

(3) for countries reporting assets on a monthly basis; (4) change on previous month; (5) Net outflows in September 2014 due to a once-off transfer of assets from special funds to segregated accounts by large institutional clients;

(6) mutual funds; (7) for countries reporting assets each quarter, including non-UCITS.